



# हिमाचल प्रदेश केन्द्रीय विश्वविद्यालय

(केन्द्रीय विश्वविद्यालय अधिनियम 2009के अधीन स्थापित)

धौलाघाट परिसर -II, हिमाचल प्रदेश केन्द्रीय विश्वविद्यालय, धर्मशाला, काँगड़ा (हि. प्र.)-१७६२१५

1. Name of the Program of Study: Master of Business Administration (MBA)

2. Semester: II

3. Name of the Department: HPKV Business School

4. Name of School: School of Commerce and Management Studies (SCMS)

## Compulsory Core Courses (No. of Credits=12)

Sl. No.	Course Code	Course Name	Credits	Teacher
1	MGT 201	Financial Management	4	MA/ AN/MS
2	MGT 202	Organisation Behaviour	4	AS/GI/RS
3	MGT 204	Consumer Behaviour	4	BS/SK/--
Total Credits			12	

## Open Core Courses (No. of Credits=04)

Sl. No.	Course Code	Course Name	Credits	Teacher
1	MGT 203	Business Research Methods (Compulsory)	2	AN/MS
2	MGT 205	Management Principles & Functions	2	GI
3	MGT 206	Entrepreneurship Development	2	CL
Total Credits			4	

## Foundation Courses (No. of Credits=04)

Skill Development Courses (No. Of Credit=2)*					
Choose any One					
1.	MGT 504	Managing Innovation, Incubation & Creativity	2	SK	
2.	MGT 505	Finance and Investment Skills	2	AN	
3.	MGT 506	Employability Skills	2	AS	
4.	MGT 507	Counselling Skills	2	GI	
Human making Courses (No. Of Credit=2)*					
Choose any One					
1.	MGT 501	Leadership Development	2	GI	
2.	MGT 502	Self Management and Development	2	RS	
3.	MGT 504	Human Values and Ethics	2	MA	
4.	MGT 509	Interpersonal Effectiveness	2	AS	

### Faculty Names:

1. MA- Dr. Manpreet Arora
2. AN- Dr. Ashish Nag
3. MS-Dr. Mohinder Singh
4. AS- Dr. Aditi Sharma
5. GI-Dr. Gitanjali
6. RS- Dr. Rita Sharma
7. BS-Dr. Bhagwan Singh
8. SK- Dr. Sarvesh Kumar
9. CL-Dr. Chaman Lal



# हिमाचल प्रदेश केन्द्रीय विश्वविद्यालय

(केन्द्रीय विश्वविद्यालय अधिनियम 2009के अधीन स्थापित)

धौलाघाट परिसर -II, हिमाचल प्रदेश केन्द्रीय विश्वविद्यालय, धर्मशाला, काँगड़ा (हि. प्र.)-१७६२१५

1. Name of the Program of Study: Master of Business Administration (MBA)

2. Semester: (IV)

3. Department: HPKV Business School

4. Name of the School: School of Commerce &

Management Studies

S. No.	Course Code	Course Title	Credits	Teacher
<b>Compulsory Core Courses( No of Credits = 8)</b>				
1.	MSC 415	Seminar Paper on Emerging issues in Marketing and Supply Chain Management	2	Concerned Faculty
2.	MSO 499	Project Work	2	---do---
3.	MSO 598	Comprehensive Viva Voce	2	---do---
4.	COD 404	Organisation Development	2	DS/RS/RS
<b>Core Open Courses( No of Credits = 4)</b>				
5.	MIB 411	International Business Environment	2	MA
6.	POM 505	Total Quality Management	2	RS
7.	CSR 403	Corporate Governance & Social Responsibility	2	MS
<b>Elective Specialization(No of Credits = 8)</b>				
8.	MSC 522	Web Based Advertising	02	BS
9.	MSC 514	Sales and Distribution Management	02	CK
10.	MSC 508	Customer Relationship Management	02	CK
11.	MSC 509	Green Marketing	02	SK
12.	MSC 502	Marketing Research	02	SK

## Faculty Name

1. DS-Prof. Dipankar Sharma
2. BS-Dr. Bhagwan Singh
3. SK- Dr. Sarvesh Kumar
4. CL-Dr. Chaman Lal
5. MA- Dr. Manpreet Arora
6. MS-Dr. Mohinder Singh
7. RS-Dr. Rita Sharma



# हिमाचल प्रदेश केन्द्रीय विश्वविद्यालय

(केन्द्रीय विश्वविद्यालय अधिनियम 2009के अधीन स्थापित)

धौलाघार परिसर -II, हिमाचल प्रदेश केन्द्रीय विश्वविद्यालय, धर्मशाला, काँगड़ा (हि. प्र.)-१७६२१५

1. Name of the Program of Study: Master of Business Administration (MBA) 2. Semester: (IV)

3. Department: HPKV Business School 4. Name of the School: School of Commerce & Management Studies

S. No.	Course Code	Course Title	Credits	
<b>Compulsory Core Courses( No of Credits = 8)</b>				
13.	HRM 414	Seminar Paper on Emerging issues in HRM and OB	2	Faculty
14.	MSO 499	Project Work	2	Mentor
15.	MSO 598	Comprehensive Viva Voce	2	--do---
16.	COD 404	Organisation Development	2	DS/RS/RS
<b>Core Open Courses( No of Credits = 4)</b>				
17.	MIB 411	International Business Environment	2	MA
18.	POM 505	Total Quality Management	2	RS
19.	CSR 403	Corporate Governance & Social Responsibility	2	MS
<b>Elective Specialization(No of Credits = 8)</b>				
20.	HRM 512	Industrial Psychology	4	GI
21.	HRM 509	Performance Management- Systems & Strategies	2	AS
22.	HRM 408	Organisational Theory, Design and Effectiveness	2	RS
23.	HRM 513	Labour Laws	4	AS

## Faculty Name

1. DS-Prof. Dipankar Sharma
2. AS- Dr. Aditi Sharma
3. GI-Dr. Gitanjali
4. RS- Dr. Rita Sharma
5. MA- Dr. Manpreet Arora
6. MS-Dr. Mohinder Singh



# हिमाचल प्रदेश केन्द्रीय विश्वविद्यालय

(केन्द्रीय विश्वविद्यालय अधिनियम 2009के अधीन स्थापित)

धौलाधार परिसर -II, हिमाचल प्रदेश केन्द्रीय विश्वविद्यालय, धर्मशाला, काँगड़ा (हि. प्र.)-१७६२१५

1. Name of the Program of Study: Master of Business Administration (MBA)

2. Semester: (IV)

3. Department: HPKV Business School

4. Name of the School: School of Commerce & Management Studies

S. No.	Course Code	Course Title	Credits	Teacher
<b>Compulsory Core Courses( No of Credits = 8)</b>				
24.	AFA 450	Seminar Paper on Emerging issues in Accounting and Finance	2	Mentor
25.	MSO 499	Project Work	2	Mentor
26.	MSO 598	Comprehensive Viva Voce	2	
27.	COD 404	Organisation Development	2	RS
<b>Core Open Courses( No of Credits = 4)</b>				
1.	MIB 411	International Business Environment	2	MA
2.	POM 505	Total Quality Management	2	RS
3.	CSR 403	Corporate Governance & Social Responsibility	2	MS
<b>Elective Specialization(No of Credits = 8)</b>				
1.	AFA 508	Mergers and Acquisitions	4	MA
2.	AFA 524	Options, Futures and other Derivatives	4	AN
3.	AFA 530	Financial Econometrics	4	SG
4.	AFA 404	Personal Finance	2	MA
5.	AFA 532	Foreign Exchange Risk Management	2	MS

## Faculty Name

1. SG- Prof. Sanjeev Gupta
2. MA- Dr. Manpreet Arora
3. AN- Dr. Ashish Nag
4. MS-Dr. Mohinder Singh
5. RS-Dr. Rita Sharma